

LOCAL MARKET CONDITIONS:

Hourly Salary Rates For Non-Physician Staff:

Position	Hourly Rate
RN	\$
LPN	\$
Endoscopic Technologist	\$
Medical Assistant	\$
Receptionist	\$

Space Lease Rate:

What is the rate range for medical grade space in your area? \$ _____

PAYOR MIX:

Provide your best estimate of your payor mix (based on collected revenue):

Payor	Percentage	Other Payor-Specify	Percentage
Medicare			
Medicaid			
Aetna			
Cigna			
United Healthcare			
Blue Cross/Blue Shield			
Private Pay			
All Other PPOs			
All Other HMOs			

HISTORICAL PROCEDURES:

Hospital Procedures: Please provide us with an estimate of your annual volumes for each of these procedures performed as outpatient services only.

Code	Procedure	Annual Volumes
43235	Upper GI Endoscopy, Diagnosis (EGD)	
43239	Upper GI Endoscopy, Diagnosis (EGD) With Biopsy	
43249	Esophagus Endoscopy, Dilation	
45378	Colonoscopy	
45380	Colonoscopy With Biopsy	
45384	Colonoscopy With Hot Biopsy	
45385	Colonoscopy With Lesion Removal	
	All Other Procedures	

Overall, what percentage of these procedures could be performed in the proposed endoscopic ambulatory surgery center?

Office or Other ASC: Please provide us with an estimate of your annual volumes for each of these procedures.

Code	Procedure	Annual Volumes
43235	Upper GI Endoscopy, Diagnosis (EGD)	
43239	Upper GI Endoscopy, Diagnosis (EGD) With Biopsy	
43249	Esophagus Endoscopy, Dilation	
45378	Colonoscopy	
45380	Colonoscopy With Biopsy	
45384	Colonoscopy With Hot Biopsy	
45385	Colonoscopy With Lesion Removal	
	All Other Procedures	

Overall, what percentage of these procedures could be performed in the proposed endoscopic ambulatory surgery center?

Thank you for investing the time to complete this questionnaire. Your responses provide us with critical information and will be treated with complete confidentiality.

Physicians Endoscopy