

***Hospital
Questionnaire for
ASC Development

Endoscopy Center***



1456 Ferry Road | Suite 305 | Doylestown, PA 18901

Tel. 877-442-3687 | Fax 215-589-9030 | www.endocenters.com

<i>In Office Use Only</i>			
Source of lead:	_____		
Lead date:	_____	Request of additional info:	_____
Onsite Meeting:	_____	Financial review completed:	_____
Info received in office:	_____	Proposal mailed:	_____
Disposition:			

I. Contact Information

A	Hospital Name:
B	Address:
C	Telephone: Fax:
D	Hospital website address:
E	Administrative Contact: (include name, title, phone, email address)
E	Due Diligence Contact: (include name, title, phone email address)

II. Physicians Associated with Project

Include all individuals and/or companies			
A	Name	Age	Specialty
1			
2			
3			
4			
5			
6			
7			
8			
9			
10			

III. Hourly Salary Rates for Non-Physician Staff

	Position	Quantity (approx FTE)	Avg Pay Rate
1	RN		\$
2	Techs		\$
3	Front Office		\$
4	Manager		\$
5	Billing		\$
6	Other:		

Space Lease Rate:

What is the rate range for medical grade space in your area?

\$ _____

IV. Payor Mix:

Provide your best estimate of your payor mix (based on collected revenue)			
Medicare	%		%
Medicaid	%		%
BCBS	%		%
Aetna	%		%
	%		%
	%		%
	%		%

V. HISTORICAL PROCEDURES:

Please provide us with an estimate of the annual volumes for each of these procedures performed as outpatient services only.

Code	GI Procedures	Annual Volumes
43235	Upper GI Endoscopy, Diagnosis (EGD)	
43239	Upper GI Endoscopy, Diagnosis (EGD) With Biopsy	
43249	Esophagus Endoscopy, Dilation	
45378	Colonoscopy	
45380	Colonoscopy With Biopsy	
45384	Colonoscopy With Hot Biopsy	
45385	Colonoscopy With Lesion Removal	
	All Other Procedures	

Overall, what percentage of these procedures could be performed in the proposed endoscopic ambulatory surgery center?

_____ %

PE Contact Designees

Barry Tanner CEO / President	Phone: 215-589-9005 Fax: 215-589-9030 Email: btanner@endocenters.com
Carol Stopa, VP Partnership Development	Phone: 215-589-9018 Fax: 215-589-9030 Email: cstopa@endocenters.com
Karen Sablyak, Exec. VP & CFO	Phone: 215-589-9001 Fax: 215-589-9030 Email: ksablyak@endocenters.com
John Poisson, Exec. VP & Strategic Partnerships Officer	Phone: 215-589-9003 Fax: 215-589-9030 Email: jpoisson@endocenters.com
Mailing Address	1456 Ferry Road, Suite 305 Doylestown, PA 18901